

Does your staff **understand** the products and services you provide?

Help your employees get the most out of interactions with clients, agents and other staff members with core product training from The National Underwriter Company.

With topics encountered in everyday work with life insurance, financial planning and advanced sales, training your staff has never been easier. Whether it's one course or a bundle that meets your unique needs, an educated team will be far more comfortable and confident in their roles. And with the convenience of online delivery and interactive self-check quizzes, you can be confident that the courses can be completed as time allows and content is being comprehended.



Choose from these topics and more...

Life Insurance

- Intro to Life Insurance
- Intro to Variable Life
- Intro to Life Settlements
- Intro to Universal Life
- Life Insurance Planning

Annuities

- Intro to Annuities
- Equity-Indexed Annuities Explained
- Intro to Variable Annuities
- Annuities & Suitability Explained

Health Insurance

- Health Insurance Planning
- Intro to Long-Term Care
- HSAs and HRAs Explained
- Medicare Explained

Financial Planning

- IRAs Explained
- Stocks & Bonds Explained
- Nonqualified Deferred Comp Plans
- Financial Planning for Seniors
- 401(k) Plans Explained
- 403(b) Plans Explained
- Retirement Plan Distributions

Miscellaneous & Advanced Topics

- Ethics in Insurance
- Success with Referrals
- Charitable Planning
- Buy-Sell, ESOPS, 162 Plans & More
- Time Management for Top Performance
- Estate Planning Explained
- Marital Bypass Trusts, ILITs and Special Needs

To find out how you can bundle courses to meet your requirements, get started with a single course, or review course outlines, contact:

Geoff Matthews

Director of Corporate Accounts

Phone: 1-800-543-0874, ext. 2145

Email: gmatthews@sbmedia.com

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